

**NAZDAQ<sup>®</sup>**

NAZARETH DATA QUEST



B2Win  
B-Notified  
Baan Color  
Baan Hot Link  
Baan Mail-Merge  
Baan Query Tool  
B2Email  
B2Fax

# Baan Mail-Merge

**Automatically e-mail, fax, print and archive documents from Baan/ERP Ln such as purchase orders, sale invoices, reminders, acknowledgments and much more!**

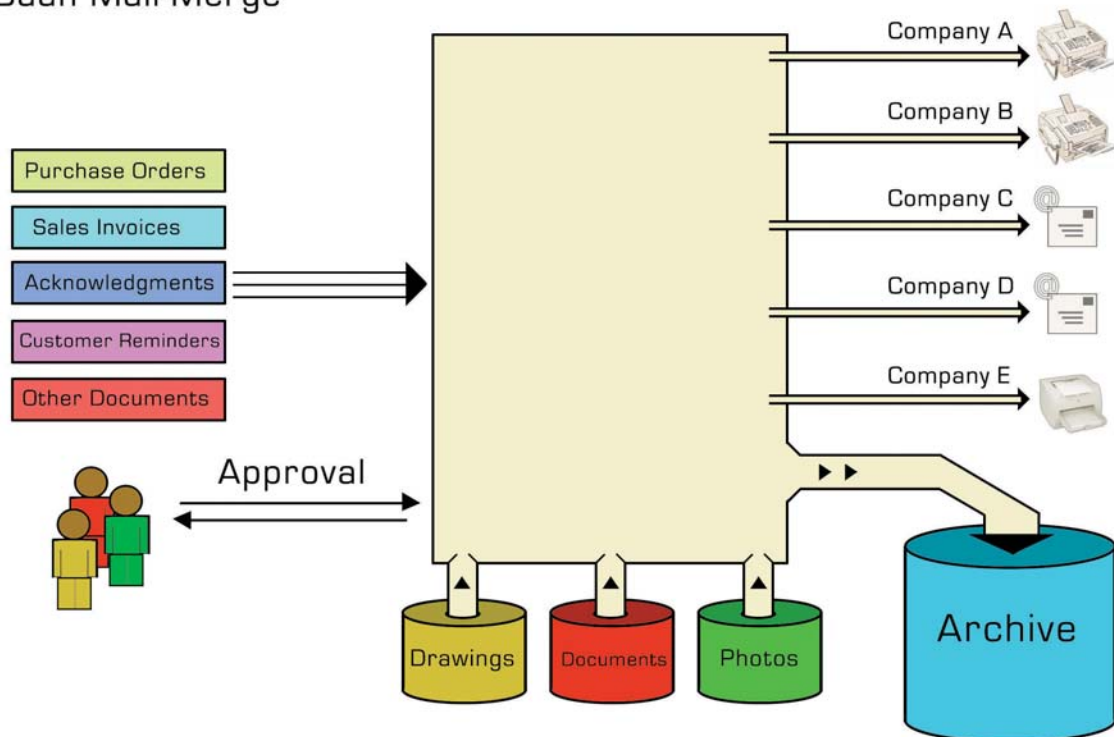
*Baan Mail-Merge* allows companies to automatically e-mail, fax, print and archive documents. This powerful engine can handle any output coming from Baan by performing the following:

- **Parse** it to individual documents
- **Recognize** supplier/customer for each document
- **Match** it with supplier/customer e-mail/fax
- **Deliver** each document according to preferences (e-mail, fax, print, or archive)

*Baan Mail-Merge* works in a one-by-one mode where the user is prompted for every order before it is sent. Alternatively, it works in a full-automatic mode where all orders are e-mailed, faxed, printed and archived based on pre-defined logic.

*Baan Mail-Merge* can handle any Baan/ERP Ln document and does not require customizations. It is simple to configure (pre-defined once) and produces dramatic savings by allowing companies to email or fax documents directly from their Baan/ERP Ln System.

## Baan Mail-Merge



At Buckman we use B2Win, B2Email Standard, B2Email Plus, Baan Mail Merge for all of our Global operations. All these tools are very useful, simple to configure and use, and are inexpensive. They have provided several benefits in extracting data out of Baan for sending out documents, data analysis in Excel, sending documents and reports as email attachments, and for generating labels out of Baan. We are impressed with the service provided by NAZDAQ. They turn around quickly to help resolve support issues very effectively.

Venu Cherukuri, Global IT ERP support team, Buckman Laboratories, Memphis, Tennessee, USA

## The following can be configured for automatic sending:

### Output:

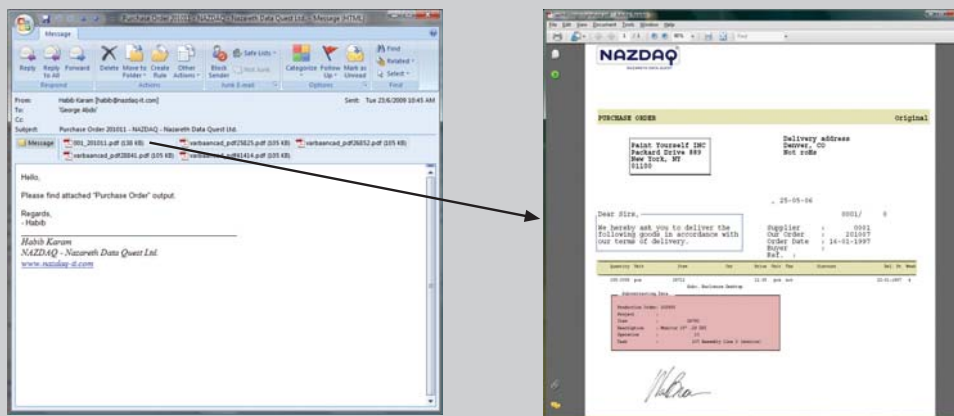
*Baan Mail Merge* allows a pre-defined template and logo to produce professional looking documents in PDF (header, footer, background, and signature). With an available secure PDF option, you can produce PDF files that cannot be printed, edited, and disable "Copy & Paste" of text. You can produce password protected files. *Baan Mail Merge* can also produce discrete hard copies of business documents for archiving purposes.

### Customized E-mail:

- Pre defined address books and groups in the To, Cc, Bcc lines
- Personalized Subject (i.e. Order number in subject line)
- Personal message to go along with every document (i.e. a message that mentions the order, business partner and other useful information, and not a standard laconic message)
- Personalized Footer with the correct contact information
- Automatic setting of E-mail priority and other options

### Attachments:

- A fixed attachment to go along all documents (i.e. Terms & Conditions)
- Variable attachments for every document, based on a changing value in the report output (i.e. sending photos of each item on a purchase order)



### Email Integration:

*Baan Mail-Merge* supports sending via SMTP, MS-Outlook/Lotus Notes API or via Unix Sendmail. The sending method is defined globally or per user.

### Fax Integration:

*Baan Mail-Merge* can integrate with any Fax server that has e-mail receiving capabilities or can work with any ASP company that turns e-mails into faxes.

Purchase Orders are received using an on-line system. They are entered into Baan as Sales Orders and then Sales Acknowledgements are e-mailed or faxed to customers using Baan Mail Merge. We use Internet Faxing integrated with Baan Mail Merge to fax to customers and at the same time e-mail copies to our sales representatives. The Baan Mail-Merge system is also used for sending Sales Quotations and Purchase Orders. Our users find Baan Mail Merge to be fast, effective and easy to use. We also found Internet-faxing to be an economical alternative to in-house fax servers. It is definitely faster when dealing with the volume of documents we have.

Barbara Bailey, IS Manager, Jack Van Klaverne (JVK) , St. Catharines, ON, Canada

# Purchase Order Approval

**The Purchase Order Approval extension covers the area where Baan Mail-Merge is used for purchase orders, and more than one person must sign certain orders, based on the amount.**

If you implemented Baan *Mail-Merge* with purchase orders and your company policy is that purchase orders above a certain monetary threshold need to be signed by two people, then the *Purchase Approval Extension* comes into place.

Purchase orders below the threshold amount are automatically signed by the buyer and sent out, while all other purchase orders are routed to the responsible manager for approval within Baan.

The manager assigned to sign the purchase order (or his/her assistant or backup) will be notified with an e-mail and will be directed to an approval session. If the purchase order is approved or denied, an e-mail will be sent to notify the buyer about the status of each order.

Approved purchase orders are now signed with two signatures, one for the buyer and one for the manager and is ready to be released. Releasing purchase orders can be performed automatically by a batch job that will release all approved orders – or the buyer can check all approved orders and manually release them, while adding some additional remarks or attachments.

**NAZDAQ**  
MAIL-MERGE DATA REPORT

**PURCHASE ORDER**

Paint Yourself INC  
Parkside Drive #89  
New York, NY  
01100

25-05-06

0001/ 0

Supplier : 0001  
Our Order : 201007  
Order Date : 16-01-1997  
Buyer :  
Ref. : 1

Quantity	Unit	Item	Unit Price	Total Price	Del. To	When
100.0000	gms	24702	18.00	1800.00	10-10-1997	A

Subcontracting Data

Production Order	Item	Description	Specimen	Unit
100000	24702	Master 1st - 1st 2nd	10	1st Assembly Line 2 (Master)

1800.00 18.00 Total: 1818.00

Delivery:  
Payment:

## B-Notified

Business processes require users from different departments to notify each other when a certain record was updated" and it is time for the next person in line to work on it. B-Notified allows notification between users that are updating the same record using the same session, and also users that are working on different sessions - yet on the same data.

As an example, Maintaining data for new items goes under the following process, using Maintain Item Data and Maintain Bills of Materials.

- Peter Simon from Engineering moves an Item to Production
- Andrew Fish from Logistics updates Order Data
- James Zebedee from Logistics updates Inventory Data
- John Zebedee from Logistics updates Production Data
- Thomas Suspect from Purchasing needs to update Purchase Data
- Philip Hill from Sales updates Sales Data
- Judas Iscariot from Cost Accounting needs to Calculate Standard Cost Items
- Peter Simon from Engineering needs to update the Bill of Material (Maintain Bill of Material)

*B-Notified* provides an easy tool that will allow each user to notify the next in line to update a certain record. By pressing a button, an e-mail with a link to this record is sent. Next person in line can just press on the link and will directly go into the record that needs updating.

It's a very profitable investment. We think it should be mandatory to buy these tools when acquiring Baan.

*Paloma Llompart, Technical Project Manager, Ulma C y E., S. Coop., Onati, Spain*

We have had requests and inquiries, over the past couple of years, for the capability to e-mail reports directly out of Baan. This year we found the B2Email product from NAZDAQ and it satisfied our needs. Installation was simple and the product support was good. Our initial searches found products too costly but NAZDAQ fit into our budget. By automating the distribution of just one report, B2Email will pay for itself in less than a year.

*Dan Clark, IS Support Center Manager, Lufkin Industries, Lufkin, TX, USA*

We have been exceptionally happy with our B2Win application from NAZDAQ. Without it we would not have been able to use our ERP system as well as we has.

*Catherine Carminati, IT System Administrator, Marley Pipe Systems (Pty) Ltd, South Africa*

I advocate all Baan shops to review and consider NAZDAQ's line of tools

*Anthony W. Calabrese, Gardner Denver Nash, Trumbull, CT, USA*

# "This will save us 14 hours a week per employee"

## **Jaybeam Wireless uses Baan Mail Merge for their operation and utilizes NAZDAQ on-site support for implementation**

NAZDAQ has recently visited Jaybeam Wireless in the United Kingdom, a supplier of PMR / Trunked Radio and Cellular Base Station antennas. The company has manufacturing facilities in the UK, France, and USA. They use Baan 4c4 as their ERP system since 1998.

Jonathan Lane, Business Development and Marketing Manager, invited the NAZDAQ team to come in: "We have never really used the Baan Mail-Merge product, even though we purchased it 2 years ago, so a small (I hope) investment will achieve all that I hoped when I purchased this add on."

NAZDAQ's Technical consultant, George Abdo, has visited the company's UK site in September 2008, to help implement Baan Mail-Merge and provide on-site training. George sent in his comments after the visit:

"I have tuned Baan Mail-Merge on their system and users are very excited. I heard a lot of nice things like 'WOOOOOOOOOOW', 'That's brilliant!', 'This will save us 14 hours a week per employee' and more."

After the visit, and Jaybeam's usage of the new environment, we had a chance to ask Gail Roe, Customer Services Coordinator, some questions;

### **Q: What is the status of your Baan environment before using Baan Mail-Merge, and how did you perform your work?**

**A:** All invoices/order confirmations were posted out, all purchase orders were faxed, which often resulted in labor intensive procedure and suppliers not receiving the right order/not receiving anything at all

### **Q: Where did you see the need for assistance?**

**A:** As above, missing purchase orders were a big concern, plus wasting time in Sales Admin & Accounts with sorting/folding/posting paperwork

### **Q: How does Baan Mail-Merge simplify your work?**

**A:** Everything is now automated and therefore a lot easier plus time effective. Also saving money on headed paper/envelopes/post charges/normal paper/less faxes sent

### **Q: How did George's assistance help you in your work, and simplify the process for the users?**

**A:** George set up the system and identified problems with specific machines to ensure that the process now runs smoothly and effectively.

### **Q: What was the users' reaction after the assistance?**

**A:** I now use this on a regular basis, it has helped both me and my assistant to ensure we do not waste time and it can be used for many functions which will ensure a quicker process.



## Implementing NAZDAQ Products

Most of our customers install and implement the NAZDAQ tools in a "do-it-yourself" fashion, since the products have very detailed manuals and quick e-mail support is always available through our Customer Support Department. Some receive the services of existing NAZDAQ resellers, who have the experience working with the tools.

For customers who wish to demo or install our products, but do not have the technical expertise or the resources to do it, we offer the following services:

NAZDAQ offers Webex on-line services that include:

- Demo training on NAZDAQ products
- Installation of NAZDAQ products on-line
- Problem solving assistance

NAZDAQ also offers on-site consulting packages that includes, but not limited to:

- End-users training on use of NAZDAQ products.
- Consulting on achieving the most from NAZDAQ's products - tuning and tweaking.
- Installing new NAZDAQ product versions.
- Presentation of new versions and new products.

We consider NAZDAQ as our trusted vendor. Congratulations on completing 10 year successful business! Wish you all the best!

*Venu Cherukuri, Global IT ERP support team, Buckman Laboratories, Memphis, Tennessee, USA*

We are very pleased with the service level NAZDAQ has provided Armstrong. Congratulations NAZDAQ on your 10 year anniversary! Looking forward to 10 more years!

*Bohdan Lewyckij, S.A. Armstrong Limited, Toronto, Ontario, Canada*

Thanks for a great product and the great, always prompt, support! Congrats on 10 years!!!

*Catherine Carminati, IT System Administrator, Marley Pipe Systems (Pty) Ltd, South Africa*

The cooperation with NAZDAQ has always been very successful in the past. We wish NAZDAQ all the best for the next 10 years!

*Martin Cajoo, Head of Corporate IT, Kistler, Winterthur, Switzerland*

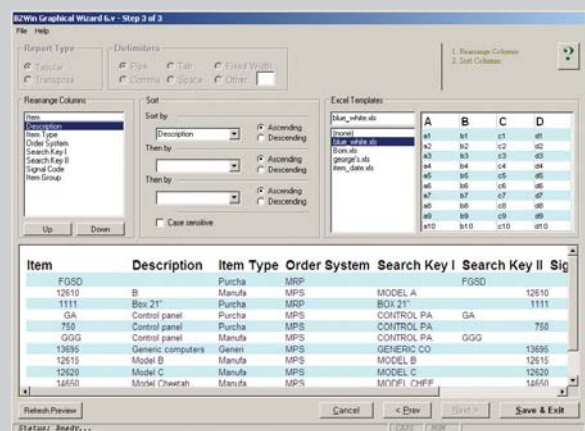
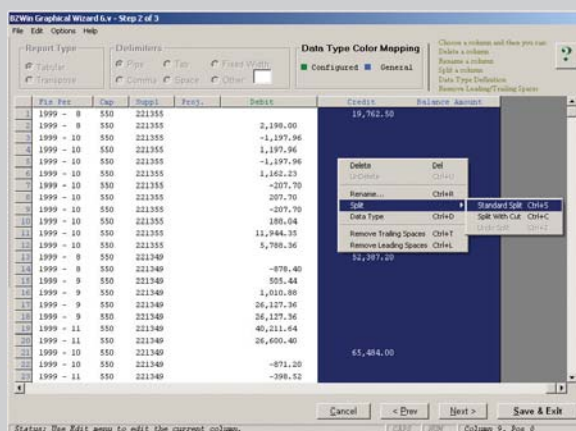
NAZDAQ continues to offer us professional solutions and first class service every time, I'd have no hesitation in recommending them and their products. Very best regards and congratulations!

*Bruce Fisher, John Zink International, Dudelang, Luxembourg*

*B2Win* is the ultimate utility for downloading Baan and ERP Ln reports directly into MS-Excel, MS-Word, PDF, XML, HTML and Notepad. *B2Win* formats the reports for the user to perform additional calculations or editing.

*B2Win* includes an automatic report converter that has been designed to match any Baan and ERP Ln report with a standard looking layout.

For non-standard reports, a friendly graphical wizard allows you to build a conversion configuration file for smart conversion into Excel. The configuration is then saved and will be used any time this report is converted to Excel.



You can write a specific macro report to create your own Excel sheet from the data which comes from Baan.

We had a reporting need to convert Baan reports, standard and customized, into a more usable format like Microsoft Excel. NAZDAQ's product B2Win was the right solution for us at the right cost. Each new version has had good improvements made.

## B2Word

Automatically add a logo, footer, and background image for each document. Produce documents that include graphics defined in Baan/ERP Ln, and documents in Portrait or Landscape. You can also write your own Macro for a customized Word document

## B2PDF

Automatically add a logo, footer, signature, and background image for each document. Produce secure documents, as well as documents that include graphics defined in Baan/ERP Ln, and documents in Portrait or Landscape. Reports will have the same look as BWPrint reports.

## B2XML

Make conversions based on the same mechanism that is used in B2Excel. Also use the XSL format to create more user-friendly presentations.

## B2HTML

Convert reports as-is and browse in your Web browser, and as a table in HTML format. Also use the CSS files to make more user-friendly presentations.

## B2Edit

Enable ASCII downloads of reports without giving FTP access to users, and open the ready for Excel report in ASCII format and transfer it to a different application.

## New in B2Win (B2Win ++)

In addition to "Launching" the report in the selected format, you can "Archive" your report in a pre-defined path and also "Send" the B2Win formatted output via B2Email Plus product. This can be done through B2Win interface or in auto mode by passing the parameters to B2Win device.



Thanks to B2Win, we stopped customizing reports for our users. We taught key users to customize their reports and now they are the responsible of setting them up for the rest of the users.

*Paloma Llompart, Technical Project Manager, Ulma C y E., S. Coop., Onati, Spain*

We are using B2Win and all our users are very satisfied with this product. B2Win has saved us a lot of working hours and is very simple to use. All of Baan's terrible reports are now easy to read/calculate (excel) with B2Win, and to make a better layout. We cannot imagine working with Baan without B2Win. I recommend B2Win to all Baan users and also to users of other ERP systems.

*Krish Chotkan, ICT Manager, Drent Goebel B.V., Eerbeek, The Netherlands*

# Using B2Win with Ms-Excel and Ms-Word Macros

Ms-Word and Ms-Excel include very powerful Visual Basic capabilities inside them. NAZDAQ has expertise in writing Visual Basic Macros that allow you to manipulate data in Excel and Word.

The following is a sample project. A company wanted to produce a quote from its Baan system. Taking into account that output from the Baan system is ugly and does not allow manipulation to be made on the data, the NAZDAQ team helped them build an MS-Word macro that will merge the raw data coming from the output of the Baan system together with a nice Ms-Word template. The result was a very nice quote with the latest data and the best design possible. Another advantage in having the quote in Ms-Word before it is sent is the possibility to change it, save it, email it and then print it.

**NAZDAQ**  
NAZARETH DATA QUEST

Quot Number:  
Cust Number:

**QUOTATION  
FOR**

Item	Description	Quantity	Unit Price	Net Amount

**Payment Terms:** balance net 30 days from date of invoice  
**Freight:** Nazareth, Israel  
**Lead-time:**

Total system price does not include state tax

Quotation valid for 30 days

For additional information, please contact our:

**Sales Rep:** **THANK YOU FOR YOUR BUSINESS**  
**CSR:**

SOLD TO: ABC  
TO: IS Best Cell Dr.  
Ref: PA 18512

ARZSTRASSEN/PI412CW/SPC200  
CDEP: M8400  
ATUN: Mr. Jim Kim

430111576

/\*Head:\*/  
Please check quote for accuracy and report problems to Customer Service Center customer below.  
/\*Head:\*/  
QUOTE DATE VALID CDE SALES TERMS FREIGHT  
03-17-2004 04-16-2004 48540 902073 Ready & Associate RSD DATE Prepaid & add Freight

DESCRIPTION	QUANTITY	UNIT	UNIT PRICE	NET AMOUNT
AB 255	1.00 EA			19,140.00
AB 255	1.00 EA			19,140.00
AB 255 Wide Horiz. Bagger			18,995.00	
Domestic Language Decals AB255			Included	
Optical Palm Switches AB255H			Included	
Basic Spare Parts Kit AB 255			145.00	
PI 412CW	1.00 EA			12,295.00
PI 412CW	1.00 EA			12,295.00
PI 412c Wide Thermal Imprinter			12,295.00	
203 dpi PI 412c Imprinter			Included	
Domestic Language Decals PI412			Included	
7.X SILVER 1 USER SOFTWARE	1.00 EA		695.00	695.00
MODIFICATIONS TO THE AB 255	1.00 EA		12,141.09	12,141.09
LG. AB 255 BAG DEFLATOR	1.00 EA		1,800.00	1,800.00
INSTALLATION CHARGE	1.00 EA		2,303.55	2,303.55
<b>Total System Investment</b>				<b>\$ 48,374.64</b>

**Payment Terms:** One third down payment is required to begin production; balance net 30 days from date of invoice  
**Freight:** Nazareth, Israel  
**Lead-time:** 14 Weeks, actual ship date established with order.



**NAZDAQ**  
NAZARETH DATA QUEST

March 22<sup>nd</sup>, 2004  
Quot Number: 20281  
ABC  
Cust Number: 48560

**QUOTATION  
FOR  
ABC  
Mr. Jim Kim  
15 Best Cell Dr.  
Def PA 18512**

Item	Description	Quantity	Unit Price	Net Amount
AB 255	AB 255	1.00 EA		19,140.00
Includes:				
395200A1 Horizontal	AB 255 Wide Horiz. Bagger		18,995.00	
395025A1	Domestic Language Decals AB255		Included	
395156A1 Horiz	Optical Palm Switches AB255H		Included	
395213A3KIT	Basic Spare Parts Kit AB 255		145.00	
PI 412CW	PI 412CW	1.00 EA		12,295.00
Includes:				
365200A1	PI 412c Wide Thermal Imprinter		12,295.00	
365009A1	203 dpi PI 412c Imprinter		Included	
365297A1	Domestic Language Decals PI412		Included	
560114C4	7.X SILVER 1 USER SOFTWARE	1.00 EA	695.00	695.00
SEA24092	MODIFICATIONS TO THE AB 255	1.00 EA	12,141.09	12,141.09
SEA24094	LG. AB 255 BAG DEFLATOR	1.00 EA	1,800.00	1,800.00
INSTALLATION	INSTALLATION CHARGE	1.00 EA	2,303.55	2,303.55
<b>Total System Investment</b>				<b>\$ 48,374.64</b>

**Payment Terms:** One third down payment is required to begin production; balance net 30 days from date of invoice  
**Freight:** Nazareth, Israel  
**Lead-time:** 14 Weeks, actual ship date established with order.

We are using B2Win since many years and are very happy with it. We could reduce the cost of Baan programming because the users can create their reports with Excel by themselves, based on their own needs.

Martin Cajos, Head of Corporate IT, Kistler, Winterthur, Switzerland

# NAZDAQ: ROI in few days!

Are you looking for a solution to a business problem for Baan or Infor ERP Ln with a great return on investment? What is the "Return on Investment" with the NAZDAQ products? Listen to what three of our customers said:

*"...we came across NAZDAQ and their host of products. We quickly purchased them after seeing the power of these great utilities. Their **products prices were very reasonable**-- considering their feature-rich product's high quality and ease of use."*

*"I think the NAZDAQ products are amazing. We had a project where our service centers were manually creating service quotes and re-entering the data into Baan. I re-wrote the B2Win Word macro to format the output from a custom service quotes session and it is **saving approximately 2400 minutes per week.**"*

"Overall, our financial group calculated that the time, paper, and distribution savings along with the ability to get standard Baan information in a format that can be worked with for business analysis easier has paid for itself in 8 business days."

These are just few of many testimonials that we receive from our customers in regards to how our products can save them time and money.

The saving of 2400 minutes per week is equivalent to 160 hours per month. This time saving is in essence money saving, and is more than the price of B2Win recuperated in one month; it is worth the investment!

From our visits to customers, we confirmed that the return on investment is much quicker than one month, as B2Win is used numerous times a day by many users in the organization to easily transfer data from Baan to Excel, Word, PDF and XML. This is why we think that the return on investment of B2Win and other NAZDAQ products is a few days!



Shortly after implementation of Baan in 2000, we were delighted by Baan to Windows, Adobe and Mail Packages. They provide us with quick, easy, flexible and user friendly reporting solution for our Baan users. These products have saved the company time and expensive programming of customized reports and e-documents required by the users. Over the years the product simply gets better and better.

Barbara Aurret, Molapo Technologies Inc, South Africa

# "It's absolutely a mandatory Add-On to Baan."

## ULMA Construction uses NAZDAQ solutions for their Baan operation

An interview with Paloma Llompart, ULMA IT department (Technical Project Manager - BAAN system Administrator)

ULMA is one of the largest Business Groups in northern Spain, with a presence on the market spanning almost 50 years. It comprises of six cooperative companies and its activity pivots around eight strategic business units. ULMA manufactures and markets industrialized systems for construction

### Q: Can you tell us a little about the IT department in your company?

**A:** There are 25 people in the IT area. It's divided into: System Networking & Communication, Application & Development, and Organization & Support. The Baan team within IT department has eight analyst/programmers.

### Q: Which Baan version do you have installed?

**A:** We are running Baan IVc4 SP7 for application and SPT20 for Tools. We have 3 live servers and 1 test server. We have 267 user licenses for more than 1000 Baan users. We have users in several time zones so it's easy to share the license between all servers.



### Q: When did you implement Baan? What is special about the Baan implementation in your company? Do you plan to upgrade to Infor ERP Ln?

**A:** Spanish Baan implementation started on 1997. The special feature about our implementation was that Baan doesn't cover Rental so we had to do a huge customization. We have implemented Logistics, Manufacturing, Commercial and Finance doing deep customizations in all of them but Finance. We'd love to upgrade to Infor ERP Ln but not yet. We are facing the international deployment of Baan and have no time to analyze the upgrade of our functionality.

### Q: Which of NAZDAQ tools are you currently using and in what capacity?

**A:** We acquired B2Email (Standard and Plus versions), B2Win, Baan Hot Link and Baan Color Changer:

1. Baan Color Changer is mainly used in Headquarters because our local users must work with 37 live Baan companies. It helps to minimize or avoid mistakes when working with different companies and/or servers.
2. Baan Hot Link is used in the Spanish server but we will deploy it to the international servers soon. Close to 50 mappings created. Its percentage of utilization is pretty high, mainly in our administration department. For example, users can access costumers' or providers' scanned documentation from a BAAN session with just one click.

3. B2Win is widely used. Probably, the most popular NAZDAQ tool in our company although I think we should increase its use. Close to 250 reports in several languages are configured with this tool. Excel and Acrobat outputs are commonly used.

4. B2Email Plus is mainly used in Headquarters too, but we use B2Email Standard version in other servers for doing internal notifications (logistics, technical). In Spain we use B2Email Plus version combined with an Internet Fax Provider (Vodafone). Step by step we are replacing the use of traditional fax machines or fax servers by the use of FaxMail. For example, for faxing delivery notes directly from Baan.

**Q: What was the status of your Baan environment before using NAZDAQ tools, and how did you perform your work?**

**A:** We had to customize several reports to setup an appropriate layout for being opened from Excel application. We had absolutely no relation between Baan data and external documents. We used extensively faxes machines.

**Q: Where did you see the need for NAZDAQ tools?**

**A:** We first met NAZDAQ during our Baan deployment to our Portugal site. One Portuguese Baan consultant showed us the product and we could see how easy it was to format Baan reports in a most friendly look. So we first met B2Win. The other NAZDAQ tools came after and we fell in love with Baan Hot Link. It was so easy to relate Baan records with external data that we couldn't believe it. It doesn't matter where you keep your documents. We even open documents that are stored in a MS SharePoint Server. We can link Baan data with practically anything outside BAAN.

**Q: How do NAZDAQ tools simplify your work?**

**A:** Thanks to B2Win, we stopped customizing reports for our users. We taught key users to customize their reports and now they are the responsible of setting them up for the rest of the users. Nobody is really aware that doing small customizations (like hiding a column or sorting data in a different way) to the Baan reports is a waste of time and a big effort for an already overloaded IT department.

**Q: What were the users' reactions after NAZDAQ tools were installed?**

**A:** Our users are each day happier with these tools. Our most advanced users are exploring everyday the NAZDAQ tools possibilities. From the IT department, we are analyzing the new features of B2Win and B2Email versions. It brings some features that can improve some internal processes like exchanging information among our international sites.

**Q: Based on your prior experience, how do you find the support given to you by NAZDAQ? Did you have any difficulties dealing with NAZDAQ?**

**A:** We have no words to explain it. You can think that working with a provider that is located so far from your country can bring more difficulties to the relation, but that's not true. It's a successful long distance relation. Sometimes I think that they live permanently connected to their mail. As soon as you send an "SOS mail", they answer you despite the time difference.

**Q: What do you think about NAZDAQ solutions relation to its pricing?**

**A:** It's a very profitable investment. We think it should be mandatory to buy these tools when acquiring Baan. they are absolutely a mandatory Add-Ons to Baan.

**Q: What are the benefits of having an active maintenance contract with NAZDAQ?**

**A:** We decided to sign the maintenance contract with NAZDAQ for several reasons but the most important are:

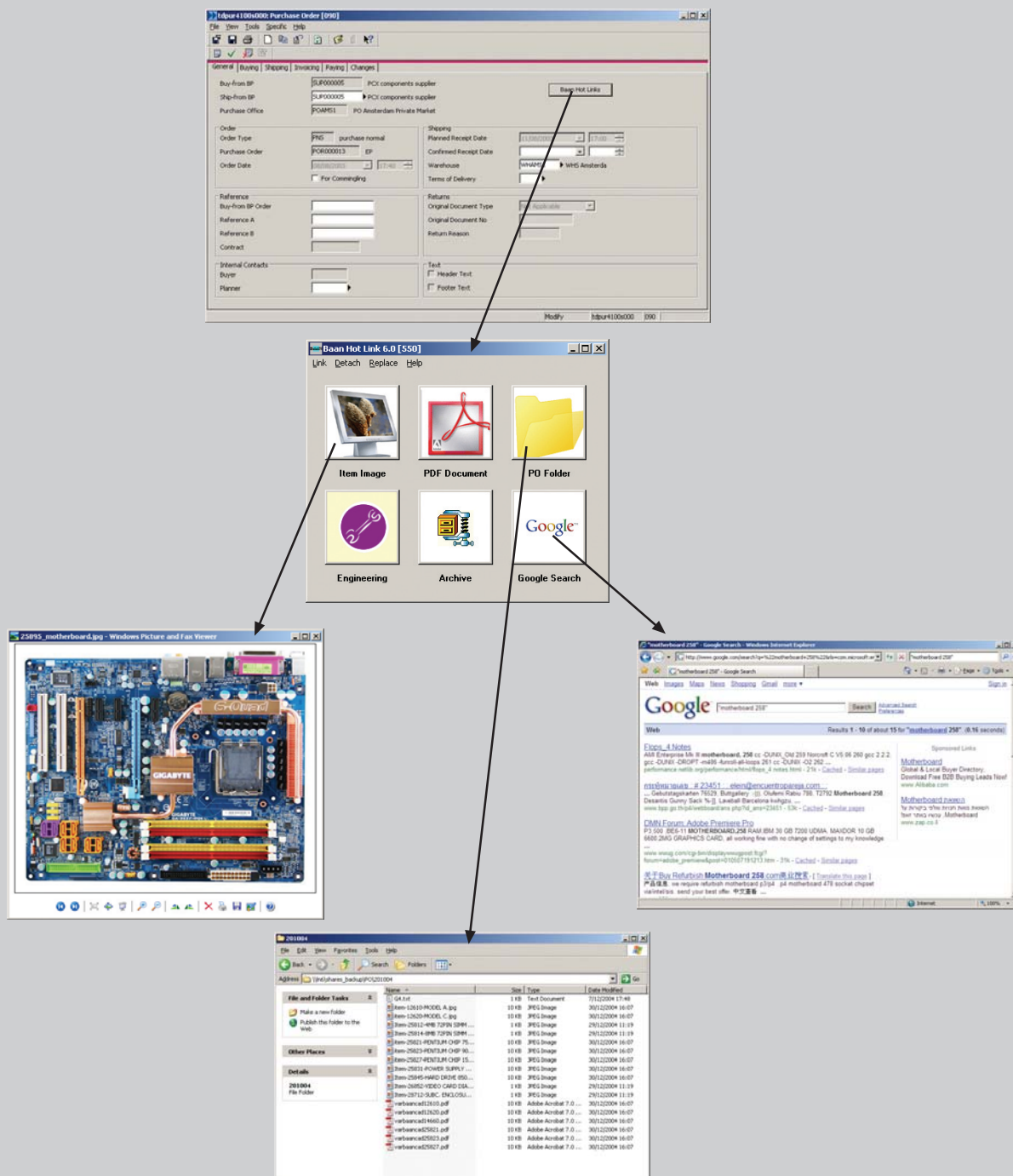
- Possibility to upgrade to new versions with no cost.
- High quality support for any unexpected problem with the tools. Response is always fast, no matter how difficult it is to solve the situation.

**“Our users are each day happier with these tools. Our most advanced users are exploring everyday the NAZDAQ tools possibilities.”**

## Baan Hot Link

*Baan Hot Link* is a document management system working from within the Baan or ERP Ln system. It enables integration between any Baan/ERP Ln session from the one side and corporate files and documents related to it from another side.

For example, while maintaining an item in Maintain Item Data the user can access the item's AutoCAD drawing, MS-Word specifications, MS-Excel costing data and JPG photo, all in a click of a mouse.



### Easy Deployment:

This easy to configure product can be planted in any Baan Session, without touching the source code.

### Minimal data-entry for existing documents:

No need to manually create each link between your Baan or ERP Ln entity and its related documents. With a good naming convention in place, the names of these documents are derived from the existing session fields. In this case, the Baan entities will already be linked to their related documents

### Built-in solution for adding new documents:

When you wish to add a new document to your archive of documents, pick it using *Baan Hot Link* from within Baan and it will automatically be copied to the archive with the correct name.

### More Hot Links:

Baan Hot Link can link to any type of file, a folder, a web based application, run a command line application or link to another Baan session.

### Adding Pictures:

Add pictures to Baan/ERP Ln forms based on external gif files, without touching the Baan/ERP Ln script or form. The pictures are stored on the Baan/ERP Ln server and hold filenames related to fields from the form.

### Permissions, Security and Traceability:

Users can create, duplicate, link, detach, replace or view documents based on permissions. Every file touched will result in an entry in the system log. Deleted files are copied to a special Recycle Bin for recovery options

### Integrates with B2Email Plus:

If you wish to send all linked documents by e-mail to a certain business partner (Subcontractor, Supplier and Customers), use *Baan Hot Link* and *B2Email Plus* to create a package of all documents ready to be sent by e-mail.

### Changeable Images:

Users can add an image that relates to the record you are currently on. An example of that is showing the image of an employee in *Maintain Employees*, and a photo of the item in *Maintain Item Data*.



We are running 10 Baan companies and have been utilizing NAZDAQ products since about their inception. They provide a good product at a reasonable price. They continue to improve upon these products, and have always been very responsive to our support issues. It has been a pleasure doing business with these folks.

*Jack Teagle, Manager of Business Systems, Curtiss-Wright Corporation, Parsippany, NJ, USA*

## “Our users love Baan Hot Link!”

## A testimony from Mike Murphy, LVD STRIPPT IT Department

LVD STRIPPIT offers worldwide a full range of integrated products for sheet metalworking.

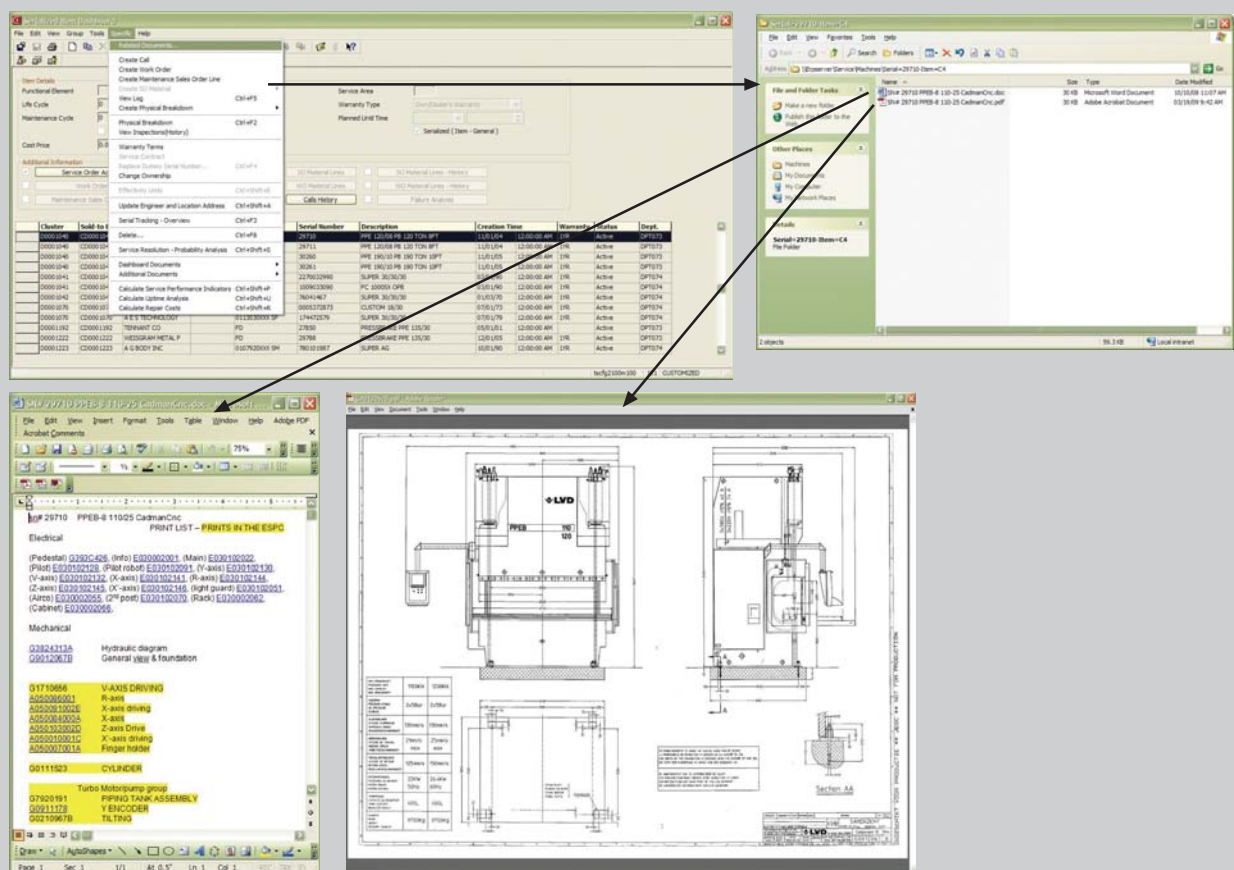
Prior to using Baan Hot Link, we used to manually store and locate external documents related to certain ERP Ln sessions. Now all related documents can be automatically stored and retrieved from a central location”.

Baan Hot Link automatically creates the related folders for our users. The end result is that our users now have a simple and standard procedure for storing these documents and can rapidly retrieve them directly from the *ERP Ln* session.

Our users love **Baan Hot Link** and are always thinking of new applications.

Listed below are two examples on how we use Baan Hot Link.

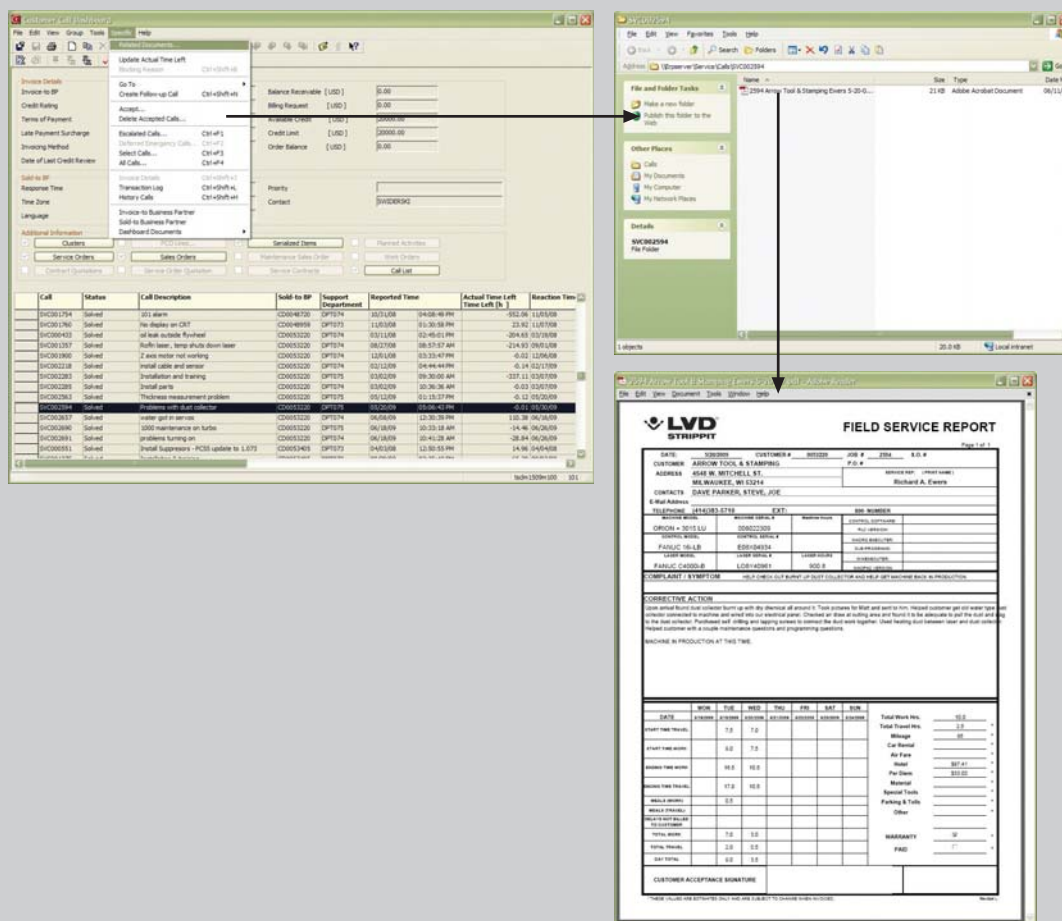
### Example 1 - Locating engineering drawings associated with Customer Machines using the Serialized Item Dashboard



We fell in love with Baan Hot Link. It was so easy to relate Baan records with external data that we couldn't believe it. It doesn't matter where you keep your documents

*Paloma Llopart, Technical Project Manager, Ulma C y E., S. Coop., Onati, Spain*

**Example 2** - Locating documents related to Service Calls on Customer Machines using the Customer Call Dashboard...



Getting that "other" data from within Baan is not easy, if not impossible. This issue surfaced many times in the years, and there seemed to be no clear solution, until we discovered Baan Hot Link - Which was the right answer at the right time.

Baan Hot-link from NAZDAQ delivers a simple, but powerful, capability into the hands of a Baan user to access data from outside Baan.

And from the IT perspective it is an excellent choice.

We installed and tested it in a short time.

It was immediately clear to me that Hot-link met 3 important criteria:

- It is affordable
- It does exactly what it is suppose to
- It is easy to understand, implement, and use

We also realized that the range of applications where the Hot-link can be applied is only limited by our imagination. We quickly found uses for Hot-link in customer order entry, which is where we were looking for a solution, but discovered several more applications beyond the original one, like Purchasing, Warehousing and Others.

Clearly this is a tool we expect to use for a long time.

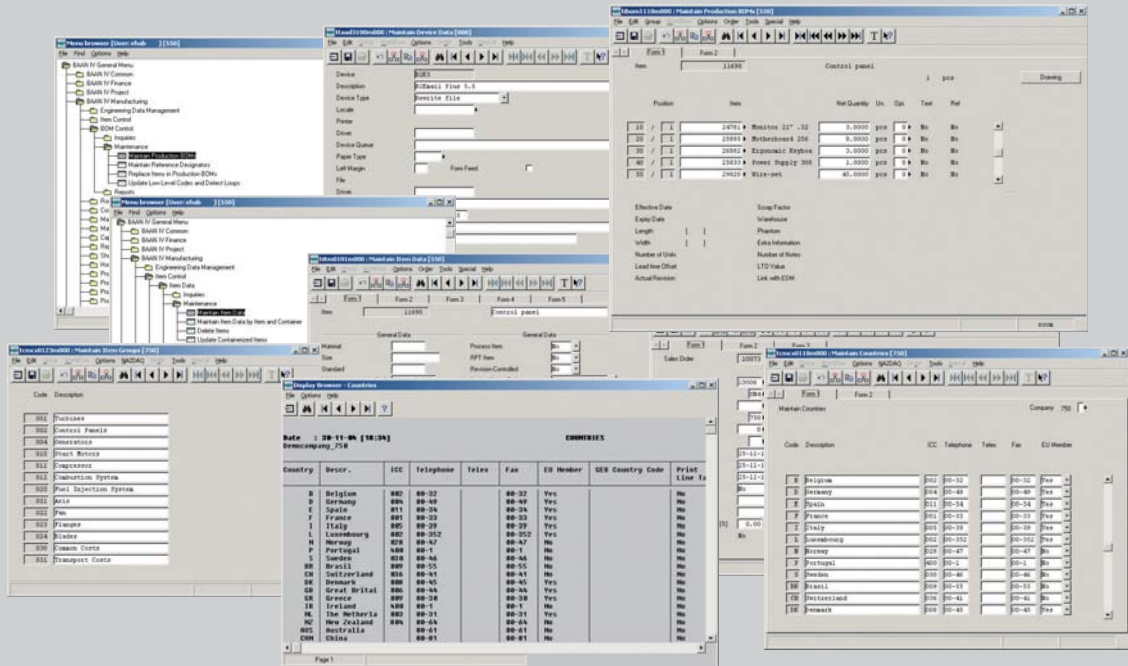
Baan Hot Link is changing the way we use Baan at Conwed Plastics. We now have an avenue of information access for users we were not able (at least easily) to open before.

Good stuff. I check the NAZDAQ website regularly to see what they are going to come up with next.

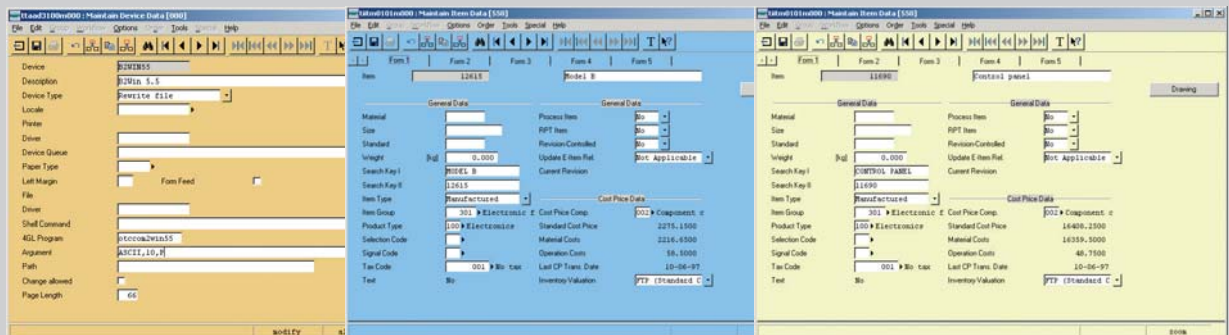
*John Carroll, Manager of Information Technologies, Conwed Plastics, Minneapolis, USA*

# Baan Color

Working with more than one company can be very confusing since you have to keep looking for the company number in the blue title bar. It can even be dangerous if you enter data into the wrong company file.



Baan Color is the solution for you. Each Baan/ERP Ln company number will have its own unique color. It is server based program that allows the user to differentiate between different Baan/ERP Ln Screens, by having a different colored bar for each company.



## Key Features:

- Define a unique color for every company. No limitation on colors chosen
- Define color per session
- Two versions are offered: Client Based version or Server based version

# Baan Query Tool

This Baan/ERP Ln utility comes with an easy to use graphical interface that allows you to create dynamic queries from your Baan database.

## Key Features:

**Use Baan Data Dictionary:** Browse Baan/ERP Ln tables and fields and creates a query - using the Baan/ERP Ln data dictionary - No need to remember table names like tiscf012550 and field names like qcmo and qbfd.

**Quick Installation:** Load few Baan/ERP Ln sessions and all Baan/ERP Ln users will have access to Baan Query Tool.

**Easy to Configure:** No ODBC or database drivers need to be configured; works directly with Bshell.

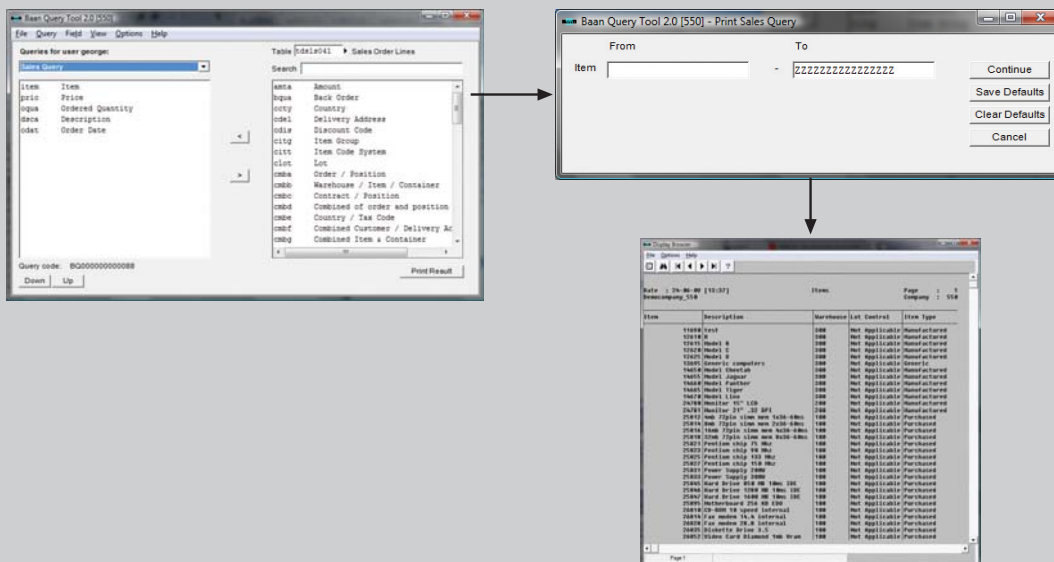
**Fully integrated in Baan:** Baan Query Tool is fully integrated in Baan/ERP Ln; reports run as native Baan/ERP Ln reports.

**Handles Special Fields:** Can work with Baan/ERP Ln special fields. For example, enumerated fields, arrays and text.

**Manual or Automatic:** Possibility to run queries in automatic mode, directly from the Baan menu (Like a native session is run)

**Multi-User:** In addition to users that can create queries, you can define run-only users that have a certain set of queries they can run.

**Permissions:** Developers and run-only users can be set so they have access to certain packages or tables.



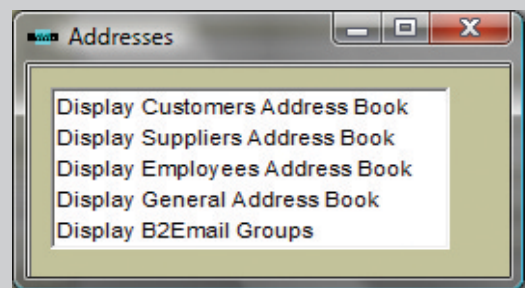
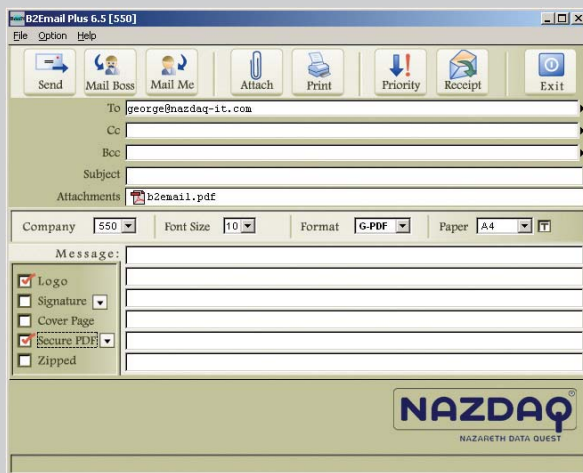
NAZDAQ's add-on utilities for Baan have proved to be indispensable software tools at Grindmaster, used extensively by all of our departments for automating information flow to front office applications, empowering us to do more with less by letting us focus on our primary business tasks. While this has unquestionably enhanced our productivity and efficiency, I particularly cherish the fact that the fewer the paper you print as a consequence of using the NAZDAQ Baan 2 tools, the less trees you will be chopping down, which is great news for the planet!

# B2Email Plus

## Send Baan and ERP Ln data by e-mail or Fax to your Business Partners using an Outlook-like interface

The utility allows Baan and ERP Ln users to send Baan/ERP Ln reports by e-mail to customers, suppliers, employees and others at the Global Address book - All defined in Baan/ERP Ln. Reports can be submitted in one of the following methods: body of the e-mail, jpg picture, and as a file (PDF, RTF, ASCII, BW Print, CSV, XML, and HTML.).

By being interactive, the Baan/ERP Ln output is sent as an attachment, and a written message can go along with it.



B2Win and B2Email Plus can work together to save you time. With one click, you can have the nice, formatted Ms-Excel or Ms-Word report in your inbox.

If you wish to send all linked documents by e-mail to a certain business partner (Subcontractor, Supplier, Customer), use *Baan Hot Link* and *B2Email Plus* to create a package of all documents ready to be sent by e-mail.

### Email Integration:

*Baan Mail-Merge* supports sending via SMTP, MS-Outlook/Lotus Notes API or via Unix Sendmail. The sending method is defined globally or per user.

### Fax Integration:

*B2Email Plus* can integrate with any Fax server that has SMTP capabilities or can work with any ASP company that turns e-mails into faxes

We implemented Baan IVc3 in 1999 and learned of NAZDAQ's products while attending a Baan conference in Dallas. Upon our return we evaluated then purchased B2Win in 2001. We had a simple need to send Baan data to Excel and B2Win worked very well. When we heard that another NAZDAQ product would allow us to e-mail reports, like PO's, we had to evaluate it. We bought B2Email Plus in 2002 and later Baan Mail Merge. These products increased our efficiency, were simple to use and were priced just right for a company our size. In 2010 we will upgrade our Baan IVc4 environment to ERP LN and our NAZDAQ's products will make that transition with us.

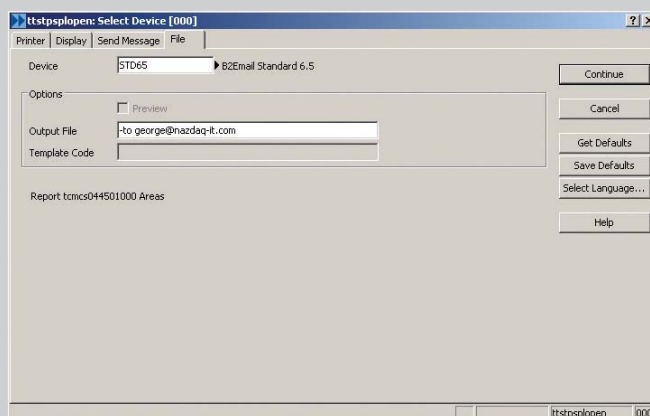
# B2Email Standard

Allows the user to archive, print or send Baan/ERP Ln Reports by e-mail to anyone at anytime, including nightly jobs - in PDF, RTF, CSV, XML, BPF, TXT, HTML or in the e-mail body.

*B2Email Standard* can be used to distribute important heavy duty reports at night. Several people will get a copy by e-mail (in the format they prefer); it will also be printed on few printers and saved on disk in few locations. It can also be used directly or indirectly using scripts for general e-mailing of reports, printing documents such as invoices or checks and simply to save a soft copy of a certain report in PDF format. B2Email Standard maintains a log of all e-mails sent, documented, printed, or archived. B2Email Standard works in three modes:

## 1. Manual

Once the report is sent to the B2Email output device, you must indicate the email address of the user that will be receiving the report. Once the report finishes processing, it will be sent to that user by email.



## 2. Automatic

Defines the recipients of each report and sends a message. Every time this report is run to the B2Email device, it is sent to the e-mail address defined by the broker. If a report is defined in the B2Email broker session, the B2Email device will pick the broker definitions to automatically e-mail, print or archive the output coming out of Baan. This is very useful for **nightly jobs** run in batch. It works in cron job as well.

## 3. From a Program Script

You can call the *B2Email Standard* device, from within your script, to create a PDF file (or any other format) from your output and e-mail it.

### Email Integration:

*Baan Mail-Merge* supports sending via SMTP, MS-Outlook/Lotus Notes API or via Unix Sendmail. The sending method is defined globally or per user.

In my decade of career in the field, your software has been very impressive to me in that it has been amongst the easiest to install, configure and use

Jenny Chang, Information Technology Department, Atlantic Packaging, Scarborough, ON, Canada

# The NAZDAQ Story

It all started in September 1999 when we signed our first contract to migrate the data of a local customer from MINX to Baan. The customer was already late for Y2K and we signed a contract to get the job done within two months, which we completed in three weeks. This reference has led to a few more contracts in the area of customizations and interfaces.



In 2000 we decided to sell our add-ons internationally. B2Win 2.0 was quite basic, but this is all we had to offer when we rented a booth at the Baan User Group meeting in Quebec City in October 2000.

Our booth was between Cognos and IBM, yet we turned out to be the most visited booth in the conference. People were waiting to talk to us like they would wait to buy fresh baked bread. The response was great.

We have not been a gone by the wind company in the history of the Baan users. We have been committed to serving this community ever since. We have extended our offering to several solutions around output management and document management, with new features and functionality offered continuously.

On our 10th anniversary, I would like to extend sincere gratitude to those who made this happen

- 1) 600+ Baan and ERP Ln customers that we have the privilege to serve. For thousands of users that utilize our software daily, in 58 countries!
- 2) For 30+ resellers – all Baan and ERP Ln VARs in their regions, who introduced our solutions to their customers.
- 3) Numerous consultants, key users, and user groups, from all around the world, that have promoted our products through word of mouth.
- 4) Our amazing development staff who constantly finds new ways to use Baan Tools language to extend the use of the ERP system. The elegance yet rich functionality of our products is known by all.
- 5) Our committed Customer Service department. Answering e-mails within minutes and for 16 hours every day has set standards in the business.

Thank you all. We look forward to working with you for the next 10 years!

**Bader Mansour - Founder & General Manager - NAZDAQ**

## Selected Customers



NAZARETH DATA QUEST

## Company

- Committed since 1999 for the Baan/Infor community
- Specializes in making Add-ons for the Baan / ERP Ln market
- Sold products to 600+ customers in 58 countries
- Works with Baan and Infor ERP Ln partners in many countries over the world
- Commitment to provide premier customer support

## Our Offering

- Free fully operational demo
- Very detailed installation, administration and implementation manuals
- Quick online support
- Webex training
- Possibility for on-line installation and configuration/tuning
- Simple and affordable pricing
- Continuous support and enhancement for the products

## Technology

- 100% integration with Baan / ERP Ln
- Single installation on Baan server
- Baan4, Baan5 and Infor ERP Ln 6.1
- Worktop, Webtop, BW and ASCII interfaces
- Support for different versions of Windows, Excel, Word and Acrobat
- UNIX, Linux and Windows
- Multi-Language Support

## Functionality

- Reformat your Baan reports in Excel
- Take output to Ms-Word, PDF, XML and HTML
- E-mail and Fax reports from Baan
- Archive Baan documents
- Link Baan sessions with external applications
- Easily retrieve data from Baan
- Change colors of Baan sessions

[www.nazdaq-it.com](http://www.nazdaq-it.com)